

1 BEFORE THE
2 ILLINOIS COMMERCE COMMISSION
3
4 IN THE MATTER OF:)
5)
6 ENKIDO, INC.,)
7) No. 00 -0347
8 APPLICATION for a certificate)
9 of local and interexchange)
10 authority to operate as a)
11 reseller and/or facilities)
12 based carrier of)
13 telecommunications in the)
14 entire State of Illinois)
15
16 Chicago, Illinois
17 August 9, 2000
18
19
20
21
22 Met, pursuant to notice, at 10:00 o'clock a.m.

13 BEFORE:

15 MR. SHERWIN ZABAN,
16 Administrative Law Judge

1 APPEARANCES:

2

3

4 MR. NAYAL S. SHAFEI and
5 MR. ALI ALIALBADI,
6 401 Hackensack Avenue
7 5th Floor
8 Hackensack, New Jersey 07601
9 appearing telephonically for
10 applicant;

11 MS. CINDY JACKSON and
12 MS. JUDY MARSHALL
13 527 East Capitol Avenue
14 Springfield, Illinois
15 appearing telephonically
16 for the staff,
17 Illinois Commerce Commission.

18

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20 Leah Ann Bezin, CSR
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1		I N D E X			
2	Witnesses:	Direct	Cross	Re - direct	Re- cross By
3	Judge				
4	Mr. Nayal S. Shafei	5		7	
5	31			23	
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12					
13		E X H I B I T S			
14	Number Evidence		For Identification	In	
15					
16		No exhibits were marked at this session.			
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1 JUDGE ZABAN: By the power vested in me by the
2 Illinois Commerce Commission, I now call Docket
3 No. 00-0347 in the application of Enkido,
4 Incorporated, for a certificate of local and
5 interexchange authority to operate as a reseller
6 and/or facility-based carrier of telecommunications
7 in the entire state of Illinois.

8 Would the parties please identify
9 themselves for the record.

10 MR. SHAFEI: Okay. My name is Nayal Shafei. I'm
11 the president and CEO of Enkido, Inc. And we are
12 based in Hackensack, New Jersey. And that's it.

13 MR. ALIALBADI: My name is Ali Alialbadi. I'm
14 the director of licensing at Enkido.

15 JUDGE ZABAN: And for staff?

16 MS. JACKSON: Cindy Jackson, Illinois Commerce
17 Commission, 527 East Capitol Avenue, Springfield,
18 Illinois.

19 MR. MARSHALL: Judith Marshall,
20 Telecommunications Division, Illinois Commerce
21 Commission, 527 East Capitol Avenue, Springfield,
22 Illinois.

1 JUDGE ZABAN: Okay. Mr. Shafei, I have before me
2 an application that was filed by Enkido,
3 Incorporated, requesting this hearing and requesting
4 the certificate.

5 Did you sign that application?

6 MR. SHAFEI: Yes, I did.

7 JUDGE ZABAN: Okay. And will all those who are
8 about to testify please raise your right hands?

9 (Witnesses sworn.)

10 NAYAL S. SHAFEI,
11 called as a witness herein, having been first duly
12 sworn, was examined and testified as follows:

13 EXAMINATION

14 BY

15 JUDGE ZABAN:

16 Q. Okay. Mr. Shafei, if I were to ask you the
17 same questions that are contained in this
18 application, would your answers be substantially the
19 same?

20 A. Yes.

21 Q. Okay. Now, one other matter.

22 And on the application, there is no FEIN

1 number. And you have given me the FEIN number of
2 22-366-9393; is that correct?

3 A. That's right.

4 JUDGE ZABAN: Okay. I'm going to allow the
5 application to be amended on its face to include
6 that as part of the application.

7 Does staff have any questions of
8 Mr. Shafei Mr. Alialbadi?

9 Ms. Jackson? Hello?

10 MS. JACKSON: Yes.

11 This is Cindy Jackson. I have clarifying
12 questions.

13 JUDGE ZABAN: Okay. You can proceed.

14 MS. JACKSON: Okay. Who is going to be
15 testifying?

16 MR. SHAFEI: Myself. Nayal Shafei.

17 MS. JACKSON: Okay. I just wanted to clarify.

18 MR. SHAFEI: Okay.

19 CROSS EXAMINATION

20 BY

21 MS. JACKSON:

22 Q. You've requested resale authority.

1 Are you requesting long distance and
2 local resale authority?

3 A. It's resale authority of data service, data
4 and band width services, no voice at all.

5 Q. But is it for local or for long distance or
6 both?

7 A. Yes, for local as well as long haul, we call
8 it in data.

9 Q. Okay.

10 A. That means between cities and inside the
11 cities.

12 Q. Okay. And so your business plan is not to
13 provide voice grade service at all?

14 A. That's right. For the time being, at least
15 as far as we see it for the next three years, we
16 have no intention and no plan to offer voice.

17 If we ever -- if those plans ever change,
18 we will submit an application for an amendment to
19 get approval from the state of Illinois for adding
20 voice services.

21 Q. Okay. So then under Question No. 3 of the
22 application, you have requested a waiver of Part 735

1 and 735.180.

2 Those two waiver requests would be for
3 voice-type service?

4 A. Exactly, yes.

5 MR. ALIALBADI: Yes.

6 MS. JACKSON: Q So do you -- you do not want
7 to request those waivers; am I correct?

8 JUDGE ZABAN: You have to identify yourself. Is
9 this Mr. Shafei speaking or Mr. Alialbadi?

10 THE WITNESS: Yeah, this is Shafei.

11 JUDGE ZABAN: The court reporter can't
12 distinguish between your voices. So if different
13 people talk, the court reporter needs to know who is
14 speaking.

15 MR. SHAFEI: Yes. I'm sorry for that.

16 JUDGE ZABAN: And that's not your fault.

17 THE WITNESS: Yes, sir.

18 JUDGE ZABAN: Okay.

19 THE WITNESS: My name is Nayal Shafei, and I'm
20 saying here that just those two parts apply to voice
21 services, and so that --

22 MS. JACKSON: Q Okay. But you've requested a

1 waiver of them and they don't apply, so do you still
2 want to request a waiver?

3 A. No.

4 Q. No. Okay. Do you want to amend the
5 application to withdraw your request of the waiver
6 of Part 735 and Part 735.180?

7 A. This is Nayal Shafei speaking here.

8 Can we do that over the phone?

9 JUDGE ZABAN: Yes, you can. Okay.

10 For the record, I will strike the request
11 for the waiver of 735 and 735.10.

12 MS. JACKSON: Okay.

13 JUDGE ZABAN: 180.

14 MS. JACKSON: Q On Question No. 5 of the
15 application, you provided staff with contact
16 information.

17 A. Yes.

18 Q. And you provided name and telephone numbers.

19 Could you also provide me with a fax
20 number?

21 A. For our company here?

22 Q. Yes.

1 A. It's (201) 487-2865.

2 Q. Okay. And you did state that you would
3 submit your authority to transact business as a
4 late-filed exhibit?

5 A. Yes.

6 JUDGE ZABAN: Yeah. I'm going to give you leave
7 to file the authority to do business in the state of
8 Illinois as a late-filed exhibit.

9 MS. JACKSON: Q On Question No. 9 of the
10 application, you state that you 've got applications
11 pending in several states.

12 Have any of these applications been
13 approved?

14 A. Yes, indeed.

15 We got granted now CLEC certificates in
16 four states. Those are New York, California,
17 Massachusetts, and Ohio and Washington state. Then
18 there are five.

19 Q. Okay. In Question No. 13 of the
20 application, you were requested to submit managerial
21 and technical resources for your company.

22 Do you have anyone on board who has

1 customer service experience?

2 A. Yes, we do.

3 Q. And who is that person?

4 A. That would be myself as well as also

5 Krassy Latchev.

6 Q. Could you spell that name, please?

7 A. K-r-a-s-s-y, last name Latchev,

8 L-a-t-c-h-e-v.

9 Q. Okay. Question No. 16 asks how you will

10 bill for services.

11 Will you bill on a monthly basis?

12 A. Some of them are monthly basis some of them

13 are front payment.

14 Q. What do you mean by front payment?

15 A. Paying up front for a service for a certain

16 period of time.

17 Q. Okay. But will you bill your customers

18 monthly or --

19 A. Yes. Yes. Generally, yes.

20 Q. And will they receive a detailed billing

21 statement?

22 A. Yes.

1 Q. That will list all services and features?

2 A. Yes.

3 Q. Taxes and surcharges?

4 A. Yes.

5 Q. Okay. Can you provide me or explain how you
6 will handle a consumer's complaint?

7 A. We have three levels of escalation of the
8 problem.

9 There is a 1-800 number or 888 number
10 that they can call for any problem either if they,
11 the customer, detects it, and also, in addition to
12 that, we have a Network Operation Center that
13 detects the problems before the customer even
14 detects it.

15 If a problem gets reported by either the
16 customer or the NOC, the Network Operation Center,
17 it gets reported to Level 1 subcustomer support
18 that's working 24 by 7, and we work it out on our
19 own.

20 If it turns out to be that it's something
21 that's related to hardware that's provided by some
22 of the equipment vendors, it gets escalated to

1 Level 2 support. In Level 2 support, we will go and
2 just -- we have a support agreement with vendor
3 providers, equipment vendor providers, such as
4 Lucent, where they come and just fix the problem.

5 If the problem is more complicated than
6 that, it requires something that's related to the
7 setup at the customer's premise, then that gets
8 escalated to Level 3, where we go and we dispatch a
9 team to work out a solution to the problem in the
10 customer premise.

11 Q. Okay. And if a customer is not satisfied
12 with the result he receives, is there an escalation
13 process within the company?

14 A. Indeed, yes. We do have a service level
15 agreement that we sign with our customers and it's
16 quite a rigorous one, and just it's basically we
17 offer an availability of 99.99 percent of all time.
18 And if we go and just -- if our down time or problem
19 time exceeds the .001 percent of all the time, in
20 that case, we pay. We pay for -- the customer, and
21 it's always preset in our service level agreement.

22 Q. Okay. If a customer is not satisfied, say,

1 with the results they get from your customer
2 operations center, can they escalate the complaint,
3 say, to you?

4 A. Yes, absolutely. They can escalate it to me
5 personally, just as a CEO. They can escalate it to
6 you as well, to the state of Illinois, to the
7 Commission.

8 Q. Will you notify them, if your customer is
9 not satisfied, that they can contact the Illinois
10 Commerce Commission?

11 A. We have no problem with that at all, indeed.

12 Q. Okay.

13 A. And in the service level agreement, we say
14 that they get a full refund if they are not
15 satisfied.

16 Q. Okay. Question No. 19 asks what the number
17 is that the customer would use to contact your
18 company.

19 A. Yes.

20 Q. You have a 201 area code.

21 Are you aware that you are required to
22 have an 800 number?

1 A. We do have an 888 number, yes.

2 Q. And what is that number?

3 A. 1-888-4, which is the number 4, and then

4 Enkido, E-n-k-i-d-o.

5 Q. Okay. Your testimony says that this number

6 is an 877 number. Is it 877 or 888?

7 A. Oh, I'm sorry. I'm sorry. It's 877. It's

8 my mistake.

9 Q. Okay.

10 JUDGE ZABAN: Okay. For the record, I'm going to

11 allow you to amend Answer No. 19 to include an 800

12 number.

13 MS. JACKSON: Okay.

14 MR. SHAFEI: Thank you.

15 MS. JACKSON: Q Question No. 24 of the

16 application.

17 A. Yes.

18 Q. You state that you will use your own

19 equipment and facilities.

20 A. Yes.

21 Q. However, you have only requested an

22 authority for resale service.

1 A. No. We applied for both resale as well as
2 offering our own service as well, our own
3 facilities-based service.

4 Q. You only applied for resale service.

5 A. Where does it say that?

6 Q. Question No. 2 on the front of the
7 application.

8 A. Just a second.

9 Okay. Question No. 2 says authority
10 requested, mark all that apply. So 13.404, does
11 that mean it's only resale?

12 Q. That's only resale.

13 A. No. We want both definitely.

14 Q. So you want facilities-based long distance
15 and facilities-based local?

16 A. Yes. Which one would that be?

17 Q. That would be 13.403, 13.404 and 13.405.

18 A. Okay. Okay. Yes. Please, we request, can
19 we amend that, please?

20 JUDGE ZABAN: Okay. I'm going to allow the
21 parties -- Enkido to amend authority requested on
22 Question No. 2 to 13.403, 13.404, 13.405 to be

1 consistent with the caption and the heading.

2 Does staff have any objection to that?

3 MS. JACKSON: No.

4 JUDGE ZABAN: Okay.

5 MS. JACKSON: Q When you resell services,
6 whose service will you resell.

7 A. It differs from one place to the other one.
8 But just it's companies such as Quest, Broadwing
9 Communications, Williams.

10 Q. Would you plan on maybe reselling Ameritech
11 or GTE?

12 A. Yes. Yes. Yeah, absolutely.

13 Q. And you state that you own your own
14 facilities.

15 Can you explain what those are?

16 A. We own fiber. We own fiber across various
17 states as well as inside a few of the major cities.

18 Q. Do you own any switching equipment?

19 A. Yes, we do.

20 Q. And what kind of equipment do you have?

21 A. Those are optical multiplexers as well as
22 ATM switches and IP routers.

1 Q. Okay.

2 Now, I want to turn to the testimony
3 questions that you answered for me.

4 A. Yes.

5 Q. Down in the middle of the first page, it
6 asks who will provide your repair service for your
7 company.

8 A. Yes.

9 Q. You've got Genesis. Is that how you
10 pronounce it?

11 A. Yeah. Genesis, yes.

12 Q. Can you explain this company to me?

13 A. They are a Network Operation Center. They
14 monitor all the network and the performance of all
15 the equipment on that network, fiber and equipment.

16 So if there is any segment of the fiber
17 or any piece of equipment that's down or not
18 functioning properly, they will go and escalate the
19 issue right away, within three minutes, to Enkido to
20 take the right action.

21 Q. Okay. Is this the only company you will use
22 for repair service?

1 A. Yes. And this is for monitoring and for
2 reporting the issues. And then, depending on what
3 kind of problem, the dispatch team will differ
4 depending on that.

5 So if it is a fiber problem, we will go
6 and deal with the people who are maintaining the
7 fiber. If it is equipment, it would be with the
8 vendor the equipment vendor.

9 But that's the top level maintenance,
10 yes, or monitoring.

11 Q. Okay. Two questions below that, it asks if
12 Enkido will meet the requirements pertaining to the
13 Telephone Assistance Program, and you have marked
14 yes.

15 Are you aware that these are programs
16 only for voice grade service?

17 A. Is that the question, Will your company
18 offer all the waivers associated with the universal
19 telephone service?

20 Q. No. It says, Will Enkido meet the
21 requirements as they pertain to the Telephone
22 Assistance Program. It's on the first page. It's

1 two questions below who provides your repair
2 service.

3 A. Oh. Well, I'm sorry, yeah. Yeah. We said
4 yes here. But just we said if it pertains to
5 nonvoice. But since we are not in voice, probably,
6 I think, the answer should have been no.

7 Q. Or it could be yes if or when you provide
8 voice grade service?

9 A. Exactly, yes. So it is yes when we provide
10 voice grade service.

11 Q. Okay. And the programs that implement the
12 TTY distribution and relay service, you would abide
13 by those if or when you provide a voice grade
14 service?

15 A. Yes.

16 Q. How do you plan to solicit your customers?

17 A. Our plan?

18 Q. Yes.

19 A. We -- basically we have -- we contact them
20 directly.

21 We have many articles published about us
22 in the trade magazines, most recently in the

1 New York Times. We were the main story in the July
2 27th issue of the New York Times.

3 Basically by attending technical
4 conferences where our targeted customers or
5 clientele, always be available at those conferences.

6 Q. Okay. And if or when you provide voice
7 grade service, would you abide by all of the state
8 and federal slamming and cramming statutes and
9 rules?

10 A. Yes.

11 MS. JACKSON: Thank you.

12 That's all my questions.

13 THE WITNESS: You're welcome.

14 JUDGE ZABAN: Okay.

15 Ms. Marshal, do you have any questions?

16 Cindy, is Judy Marshall still there?

17 MS. MARSHALL: Hello. I'm sorry.

18 We had a problem with the mute button.

19 JUDGE ZABAN: Oh.

20 MS. MARSHALL: This is Judith Marshall, and I do
21 have some questions I'd like to ask, beginning with
22 the application.

1 THE WITNESS: Yes.

2 CROSS EXAMINATION

3 BY

4 MS. MARSHALL:

5 Q. First, referring to the answer to
6 Question 12, you indicate that your books and
7 records will not be located in Illinois.

8 Can you provide the address, please,
9 where those records will be located?

10 A. The records of the corporation?

11 Q. Yes, and all of the books and records, such
12 as accounting records, that sort of thing.

13 A. Oh. It is here in our corporate
14 headquarters, which is 401 Hackensack Avenue, 5th
15 Floor, Hackensack, New Jersey 07601.

16 Q. And are you aware that if that address, that
17 location where the records are stored should change,
18 you would be required to notify the chief clerk of
19 the Illinois Commerce Commission?

20 A. Yes, we do understand that.

21 Q. And do you also understand that in the event
22 it would be necessary for the Illinois Commerce

1 Commission or its staff to inspect, review or audit
2 those records, that you would be responsible for the
3 cost of any out-of-state travel?

4 A. Yes, we do understand that.

5 Q. Now, you are requesting statewide authority;
6 is that correct?

7 A. Yes.

8 Q. Are you familiar with the rural exemption
9 definition of the 96 Delcalec (phonetically) that
10 would seem to exclude interconnection from small
11 carriers?

12 A. No, we are not familiar with that.

13 Q. Do you intend to offer service in and
14 interconnect with any rural carriers in Illinois?

15 A. Well, I don't know what -- would
16 Urbana-Champaign be rural?

17 Q. No.

18 A. Okay. Then we have no -- our business plan
19 is basically serving major customers.

20 Q. Okay.

21 A. We have no interest in targeting commercial
22 /residential users.

1 Q. Okay. Would you agree that prior to
2 providing any service in a rural area, you would
3 file an additional filing with the Illinois Commerce
4 Commission?

5 A. Yes. Yes, we agree to that.

6 Q. Okay. And I know that you have already
7 testified that you don't intend to offer any voice
8 service.

9 Is it your position that your certificate
10 should be limited to data only and that you would
11 reapply before you would provide voice service?

12 A. Yes.

13 Q. Now, you're requesting a waiver of
14 Part 7.10. I have some questions for you regarding
15 that.

16 Part 7.10 is the Uniform System of
17 Accounts for telephone companies.

18 A. Um-hmm. Yes.

19 Q. Could you explain what special circumstances
20 or unusual conditions exist that provide the reason
21 why you are requesting this waiver?

22 A. Just because we are not -- we were

1 discussing that, that we have no interest in
2 offering voice services, and Part 7.10, 735 and
3 735.180, they all apply to voice services.

4 Q. Well, the Part 7.10 would apply to all types
5 of services. This is just a system for accounting.

6 Does Enkido have a system that you plan
7 to use for your accounting records?

8 A. Yes, we do have a system of accounting
9 implemented.

10 Q. Okay. Could you describe that system for
11 us?

12 A. It's a software system called Peach Tree,
13 and we are being audited by Ernst & Young.

14 Q. And so if a waiver of Part 7.10 is granted,
15 will Enkido, subsequent to receiving that waiver,
16 provide audited financial statements?

17 A. Yes, absolutely.

18 I'm sorry. Excuse my ignorance, but 7.10
19 pertains to?

20 Q. Accounting records.

21 A. Oh, okay. Yeah. We are not asking for any
22 exclusion from accounting records.

1 Q. Right. Well, what I think you are
2 requesting is that you use your own accounting
3 records, which I understand is the Peach Tree
4 accounting system, rather than the Illinois Commerce
5 Commission's accounting system.

6 A. Yes.

7 Q. And that means you should have a waiver of
8 Part 7.10.

9 A. Okay.

10 Q. And would it be correct that in the other
11 states where you are operating, you are using the
12 Peach Tree system?

13 A. Yes. All of them.

14 Q. Does Enkido have any financial statements?
15 Have any been prepared yet?

16 A. Yes, we do have a financial statement that
17 we can provide right away.

18 Q. And this would consist of an income
19 statement and balance sheet?

20 A. Yes.

21 MR. ALIALBADI: Yes.

22 MS. MARSHALL: Q Okay. Attached to your

1 application, we just have the bank statement showing
2 the initial deposit.

3 I would like to request that you provide
4 a copy of the financial statements if you have some
5 that have been prepared.

6 A. Sure. We can both e-mail it, fax it and
7 send it in hard copy as well.

8 JUDGE ZABAN: Okay. For the record, I will allow
9 Mr. Shafei and Enkido to late file a financial
10 statement of Enkido.

11 MR. SHAFEI: Thank you, your Honor.

12 MS. MARSHALL: Mr. Examiner, I have a set of
13 questions that I typically ask regarding 911,
14 beginning with the contact person.

15 Since the applicant has indicated it will
16 pursue an additional filing before providing voice
17 service, do you believe it's procedurally correct
18 not to ask the 911 related questions at that point
19 because they do not apply to data services?

20 JUDGE ZABAN: Right. And I also believe
21 Ms. Jackson has a series of questions about what
22 type of service or how customer complaints could be

1 handled, which, I believe, that, under these
2 circumstances, would be the equivalent of the 911.

3 So, yes, I'll allow to you avoid asking
4 those questions this time.

5 MS. MARSHALL: What I would like to do is request
6 that, the late filed financial statements, I'd like
7 also for Enkido to provide a chart of accounts,
8 which would be just a printout of the accounts, the
9 revenue and expense and asset and liability accounts
10 that they intend to use. And I'd like to -- I think
11 the record can probably be marked heard and taken,
12 but in the event that staff had questions about
13 those, we would -- may need to reopen the record, or
14 we could simply wait until the data is provided and
15 then have another hearing, if necessary.

16 JUDGE ZABAN: Well, I'll tell you what I will
17 allow you to do is that, you certainly have an
18 opportunity to look at those datas, if you feel
19 there is only a couple questions and they could be
20 answered in written form --

21 MS. MARSHALL: Yes.

22 JUDGE ZABAN: -- I'd allow you to pose

1 interrogatories to Enkido and allow them to answer
2 them under oath, and then we can just make them part
3 of the record.

4 If it appears to be a rather complicated
5 process, then maybe we would -- you know, you just
6 file a motion and I -- or just give me a motion, and
7 I would open up the hearing again.

8 MS. MARSHALL: Okay. That's totally satisfactory
9 to me.

10 And that's all the issues that I have.

11 MR. SHAFEI: Okay. And, your Honor, here, if you
12 would like, we can submit it, we can e-mail it
13 immediately right now as we speak.

14 JUDGE ZABAN: Okay. Well, we still have the
15 issue of -- we still have the issue of the
16 incorporation, so there isn't a -- or doing business
17 in -- the authority to do business in Illinois, so
18 there is no immediate rush on doing this.

19 I want to make sure it gets done
20 properly.

21 I have a couple questions.

22 EXAMINATION

1 BY

2 JUDGE ZABAN:

3 Q. Do you plan on locating any of your switches
4 in the state of Illinois?

5 A. Yes. Yes we do.

6 Q. Okay. Have you contracted with any other
7 CLECs or ILECs to collocate your switches?

8 A. Yes. Yes, we did that with Nexlink, to
9 collocate our switches in Oak Brook, Illinois, for
10 example, right now.

11 Q. Okay. Are you also going to have a POI in
12 Illinois?

13 A. Say that again.

14 Q. Are you going to have a POI in Illinois?

15 A. I can't hear the word.

16 Q. A POI, of point of interexchange in Illinois
17 for your customers?

18 A. Oh, yes. Yes, absolutely.

19 Q. And where do you plan on have that point of
20 interconnection?

21 A. It would be -- most probably, it would be in
22 Chicago.

1 Q. Okay. And I'm assuming, then, it's going to
2 be with Ameritech?

3 A. With Ameritech or in one -- in the major
4 telecohotel in Durham Place. That's somewhere on
5 south LaSalle. That's a major building for all the
6 telecommunications. We call it, in our industry, we
7 call it the telecohotel.

8 Q. Is that the Ameritech downtown tandem?

9 A. Yes.

10 Q. The Wabash tandem?

11 A. Yes.

12 Q. Okay. Have you negotiated the terms of any
13 of these contracts with either Nextel or Ameritech
14 yet?

15 A. With Nexlink?

16 Q. Or Nexlink.

17 A. We are working currently with them. We
18 haven't -- just nothing in great detail.

19 We are leasing various services from them
20 all over the country.

21 Q. Okay. That was my next question.

22 In the places that you already have been

1 granted licenses, in the five states where you have
2 been granted certificates, do you have contracts in
3 place already with those states to provide services
4 for your customers?

5 A. Yes.

6 Q. And those are with Nexlink?

7 A. With Nexlink and other places.

8 Q. Okay. Do you have them with the local ILECs
9 as well?

10 A. Yes. We are working currently with -- both
11 with Ameritech, Bell Atlantic, SBC to work out
12 interconnection agreements.

13 JUDGE ZABAN: Okay. Okay. I think that's
14 currently all the questions I have.

15 Does staff have any further questions?

16 MS. MARSHALL: No, not at this time.

17 Thank you.

18 JUDGE ZABAN: Okay. Ms. Jackson, do you have any
19 questions?

20 MS. JACKSON: No, I do not.

21 Thank you.

22 JUDGE ZABAN: Okay.

1 (Witness excused.)

2 JUDGE ZABAN: Then what I am going to do is mark
3 this heard and taken subject to the late filings of
4 exhibits and also subject to any questions that
5 staff may have relative to the financial statement.

6 Okay. Thank you all very much.

7 MR. SHAFEI: Thanks a lot.

8 And should we send the information to
9 you?

10 JUDGE ZABAN: You should send it to me,
11 Ms. Marshall and to the clerk's office.

12 MR. SHAFEI: Okay. We will send it to all of
13 you, then.

14 JUDGE ZABAN: Okay?

15 MR. SHAFEI: Okay. I really appreciate the
16 opportunity here.

17 JUDGE ZABAN: Okay. Thank you very much.

18 MR. SHAFEI: Thanks a lot.

19 JUDGE ZABAN: And thank you all.

20 Thank you for coming.

21 MS. JACKSON: Good-bye.

22 JUDGE ZABAN: Bye-bye.

1 That concludes this hearing.

2 HEARD AND TAKEN

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